PACIFIC BROKERS

Feeding Our World

# WEEKLY REPORT NR 10

March 10th to march 17th

## FISHING FIGURES FOR CHILEAN CAPTURES

Source : Servicio Nacional de Pesca.

Figures correspond only to species under quota extraction. It does not include salmon trimmings and other species caught with no quota.

| FLEET | SPECIE | FISHING AREA | QUOTA ASSIGNED | Weekly Captures | TOTAL CAPTURES | BALANCE TO CATCH | BALANCE SUMMARY |
|---|---|---|---|---|---|---|---|
| Industrial | Sard-Anchovy | Arica- Antofagasta | 438.482,00 | 518,00 | 2.292,00 | 436.190,00 | |
| | Sard-Anchovy | Caldera - Coquimbo | 35.411,00 | - | - | 35.411,00 | |
| Artisans | Sard-Anchovy | Arica- Antofagasta | 90.667,00 | 9.490,00 | 34.193,00 | 56.474,00 | |
| | Sard-Anchovy | Caldera - Coquimbo | 35.373,00 | 311,00 | 5.001,00 | 30.372,00 | 558.447,00 |
| Industrial | Sard-Anchovy | Valparaíso-BCC- puerto Montt | 62.238,00 | - | - | 62.238,00 | |
| Artisans | Sard-Anchovy | Valparaíso-BCC- puerto Montt | 336.938,00 | 49.587,00 | 100.114,00 | 236.824,00 | 299.062,00 |
| Industrial | Jack Mackerel/mackerel | Whole Chile coast | 460.524,00 | 19.003,00 | 208.886,00 | 251.638,00 | |
| Artisans | Jack Mackerel/mackerel | Whole Chile coast | 37.757,00 | 2.281,00 | 26.220,00 | 11.537,00 | 263.175,00 |
| | | | | | | | |
| **Total CHILE** | | | **1.497.390,00** | **81.190,00** | **376.706,00** | **1.120.684,00** | |

Fishing figures remain in good shape. However, there are some tips for our consideration. First of all, most of captures are being for sardine, and yields for both fishmeal and fish oil are being lowerthan year 2020, so no matter the captures look good, the production is not that much for now.

This situation is making that super prime or prime grades be very scarce, and local producers are finding out how to deal current production with supply programs of high grades fishmeal.

We must bear in mind that Chile market has become very demanding in its quality parameters, especially in the matter of certifications and additives, since the markets that consume Chileansalmon require feeds to have all the possible certifications.

Other tip to have in consideration is about the freights and logistic issues, for which we exposed press new in our linkedin page some days ago. In short, the logistic difficulties caused by lack of containers and vessels, are duly affecting all shipments committed from south America. In our local market, prices for SP quality are reaching us1750 ex seller plant, mainly caused by all arguesabove.

**PRICE REFERENCES FOR WEEK 10**

| ORIGEN | Product | Price IDEAS in CFR main ports for Super Prime quality | GENERAL PARAMETERS |
|---|---|---|---|
| Chile | Fmeal mex raw material | us1640 - us1650 | 68 100 500 7,5 |
| Chile | Fmeal JM NOT eel grade | us1900 - us1950 | 68 100 500 7,5 |
| Chile | Fmeal EEL grade with stickness | us2300 - us2350 | 68 100 500 7,5 |
| Chile Local market | Fmeal | us1700 ex seller plant | 68 100 500 7,5 |
| Peru | Fmeal | us1640 - us1650 | 68 100 500 7,5 |
| Africa | Fmeal | NA | 68 120 500 |
| Africa | Fmeal | NA | 66 120 500 |
| Mexico | Fmeal | NA | 66/65 120 500 |
| Brazil | Fmeal | NA | 60 120 500 |
| Argentina | Fmeal | NA | 60 120 500 |
| Mauritania | Fmeal | NA | 67 120 500 |
| FISH OIL | crude 3% | us1900-1950 FOB | |
| SALMON OIL | crude 3% | US1300- 1350 CFR main port | |
| FISH OIL 03 | 28% min | us2300 FOB | |
| | | | |